



Garry Innanen has 25 years of combined sales, marketing, engagement, delivery and leadership experience serving the sustainability, business and information management needs of private and public organizations. He has founded and lead 5 service organizations, for 17 years of successful P&L responsibility. Garry is adept at developing actionable strategies, engaged stakeholders, and valuable common purposes. He has helped 11 organizations with start up capital, connections and advice and has consistently exceeded goals.

Experience has been directed toward not for profit, cleantech, mining, oil and gas, retail, process and discrete manufacturing, healthcare, distribution, technology, government and financial organizations.

Representative Accomplishments

Career

- President and Principal Consultant, Inntrinsic Incorporated
- Founder, Alpha Insights
- Board Member, Nature Conservancy of Canada, Makeplain Corp., Spark Angels, Incubes
- Founding Partner and Principal Consultant, Provision IT Resources Ltd..
- VP, Solutions Practice, GSI Group
- Managing Director, Mastech Quantum
- International Sales Manager, Atos Origin

Professional

- B.Sc. Honours, University of Waterloo
- MBA, Schulich School of Business

- Formed a Connected Smart Communities Practice, divided into Community owned or controlled telecommunications infrastructure and Broadband application enablement (Portals and eBusiness applications).
- Managed sales and account management globally for Nortel Networks, utilizing other International Branch efforts in sales and service delivery
- Ministry of Community and Social Services; Technology Architecture assessment, Ministry of Government Services: Rural Broadband Enablement Stakeholder Survey, Program Management Methodology design and enablement
- Hospitals of Ontario Pension Plan; Enterprise System Comparison Study
- Legal Aid Ontario; Change Management; and Technical assessment, CIO search assignment, and
- Analysis and expert witness testimony for the defense in a wrongful dismissal dispute.
- Sold and Managed Technology outsourcing, Support, Information, Knowledge and Risk Management and Managed Staffing services.
- Canadian Institute for Health Information; Pan Canadian Health Data Portal rollout Management
- Canada Health Infoway: Standards and Tools Collaboration
- Ministry of Transportation: .Net Application Architecture, Mentoring and Conversion of core Highway Management Business systems
- Ministry of Health; Business Service Management Strategy; Panorama Public Health surveillance and response organization and system design and development; Health Care Connects Process and Systems Analysis, Design, Development and Implementation
- Ministry of Municipal Affairs and Housing; Affordable Housing System process analysis, design and development
- Angel Investment, Merge and Acquisition advice